

---

## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Busan, South Korea

Raisins

*Monthly Market Share For: April 1997*

Month\Year: 11\11

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Evergreen	65%	65%	26 Days	\$1,442	AI		AI	AI				17 KT	\$1,442
Cho Yang	28%	28%	10 Days	\$1,025	AI		AI	AI				17 KT	\$1,025
Hanjin	9%	6%	12 Days	\$1,427	\$7		2%	AI				17 KT	\$1,575

---

## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raisins

*Monthly Market Share For: April 1997*

Month\Year: 1\1

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Sea-Land	100%	100%	23 Days	\$1,817	\$112 <sup>1</sup>			AI				21 KT	\$1,929

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raisins

Monthly Market Share For: April 1997

Month\Year: 11\11

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	30%	30%	17 Days	\$1,442	AI			AI					\$1,442
Cho Yang	18%	18%	15 Days	\$950.00	AI			AI					\$950
COSCO	18%	18%	25 Days	\$950.00	AI			AI					\$950
Hyundai	13%	13%	15 Days	\$1,646	\$112 <sup>1</sup>			AI				17 KT	\$1,758
K Line	9%	9%	16 Days	\$1,142	\$112 <sup>1</sup>							17 KT	\$1,254
Yang Ming	9%	9%	16 Days	\$3,150	AI			AI					\$3,150
Neptune	3%	3%	19 Days	\$1,142	\$112 <sup>1</sup>							17 KT	\$1,254

1 Rate is per container

---

## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raisins

*Monthly Market Share For: April 1997*

Month\Year: 2\2

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Cho Yang	100%	100%	27 Days	\$981.00	\$112 <sup>1</sup>			AI				17 KT	\$1,093

<sup>1</sup> Rate is per container

---

## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Keelung, Taiwan

Raisins

*Monthly Market Share For: April 1997*

Month\Year: 19\19

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Evergreen	79%	79%	20 Days	\$1,474	AI		AI	AI				17 KT	\$1,474
Yang Ming	21%	21%	14 Days	\$919.00	\$112 <sup>1</sup>		10%	AI					\$1,123

1 Rate is per container

---

## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Manila, Philippines

Raisins

*Monthly Market Share For: April 1997*

Month\Year: 3\12

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
COSCO	33%	58%	18 Days	\$1,400	\$20 <sup>1</sup>			AI				17 KT	\$1,420
MWHL	33%	34%	17 Days	\$1,010	\$96 <sup>1</sup>			\$270 <sup>1</sup>				17 KT	\$1,376
OOCL	33%	8%	21 Days	\$95.00 <sup>16</sup>	\$5			AI				17 KT	\$1,795

1 Rate is per container

16 Rate is calculated per KT not by container.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raisins

Monthly Market Share For: April 1997

Month\Year: 6\6

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	48%	48%	20 Days										
P&O Nedlloyd	36%	36%	25 Days	\$1,638	\$112 <sup>1</sup>			AI					\$1,750
Senator	16%	16%	28 Days	\$1,291	AI			AI				17 KT	\$1,291

<sup>1</sup> Rate is per container

---

## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Singapore

Raisins

*Monthly Market Share For: April 1997*

Month\Year: 6\6

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Cho Yang	66%	66%	23 Days	\$1,075	AI		AI	AI					\$1,075
Hyundai	34%	34%	16 Days	\$1,837	\$112 <sup>1</sup>		17%	AI				18 KT	\$2,261

<sup>1</sup> Rate is per container



# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Raisins

Monthly Market Share For: April 1997

Month\Year: 51\329

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
NYK Line	43%	43%	11 Days	\$58.00 <sup>16</sup>	\$7		42%	\$90 <sup>1</sup>				17 KT	\$1,609
Yang Ming	31%	31%	10 Days	\$1,300	\$80 <sup>1</sup>		AI	AI					\$1,380
K Line	12%	12%	10 Days	\$58.00 <sup>16</sup>	\$7		100% <sup>1</sup>	\$0				17 KT	\$1,609
Hanjin	5%	5%	11 Days	\$620.00	\$112 <sup>1</sup>		42%	\$453 <sup>1</sup>				17 KT	\$1,445
Cho Yang	5%	5%	11 Days	\$1,266	\$112 <sup>1</sup>		AI	AI				17 KT	\$1,378
Sea-Land	2%	2%	10 Days	\$58.00 <sup>16</sup>	\$7		42%	\$90 <sup>1</sup>				17 KT	\$1,609
Mexican Line	2%	2%											

1 Rate is per container

16 Rate is calculated per KT not by container.